

# Anti-trust

- MIAMI Association of REALTORS®, Inc. (“MIAMI”), a not-for-profit trade association, is the voice for real estate, influencing and shaping the industry, and is devoted to being the business and public policy advocate for REALTORS®. MIAMI meetings and events often include real estate professionals and other industry stakeholders who compete with each other or work for competing businesses. MIAMI is committed to conducting all meetings and events in a professional, ethical, and lawful manner, including adherence to all antitrust laws. This ensures pro-consumer, pro-competitive marketplaces that facilitate the sale of real estate. To that end, the topics of this event or meeting will focus on advancing the interests real estate professionals and consumers of real estate services, increasing competition, reducing risk for all parties involved in real estate transactions, and sharing insights on business best practices. The following discussion topics are always prohibited: agreements to fix prices, limiting product or service offerings, allocating geographical territory or customers, and refusing to deal. Any discussion inconsistent with this policy will not be tolerated.





# REAL GRADER

# Go All in on Google and AI



PRESENTED BY NATIONALLY  
RECOGNIZED PUBLIC  
SPEAKER: ALEX AYUB



# Alex Ayub and Real Grader

## MIAMI WIRE

NEWS BUSINESS MARKETING ENTERTAINMENT TECHNOLOGY ADVERTISE

### Alex Ayub Helps Real Estate Professionals Build Their Brands and Boost Sales in 2022



“Any type of person, whether they are going to do business with you or not, while they are in the consideration process, the first thing they do is jump online, where they have infinite information available on Google,”

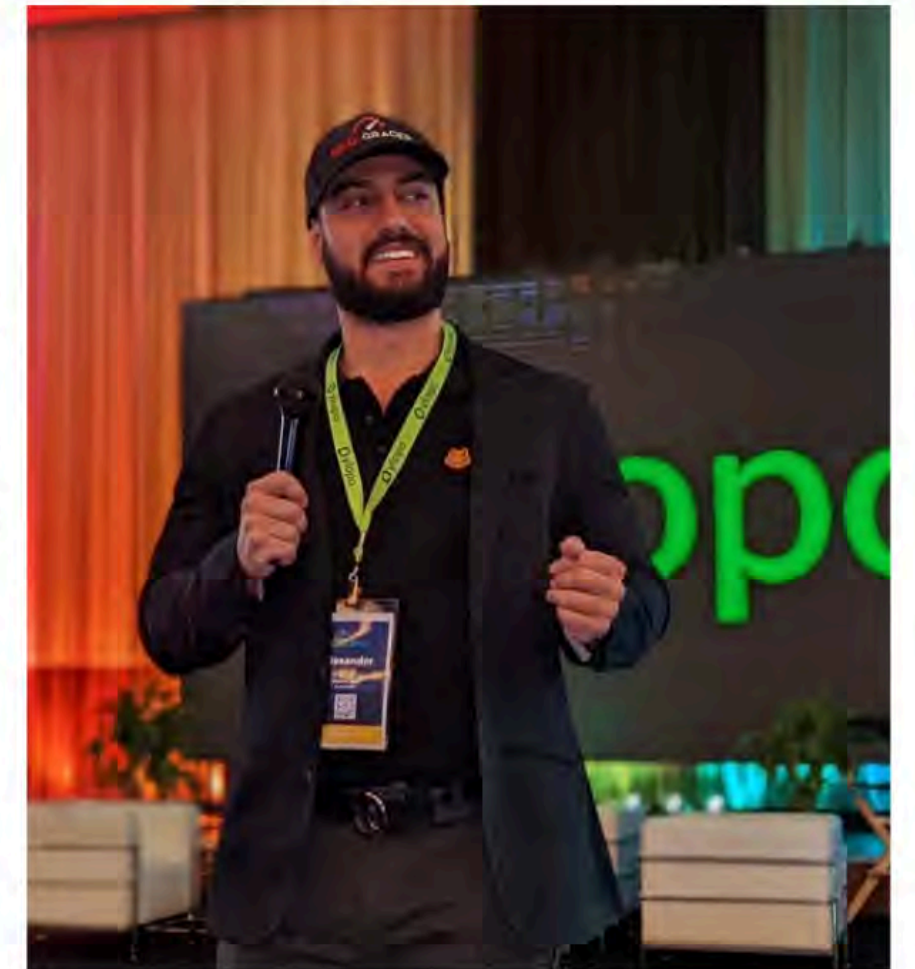
- Alex Ayub, Founder

## HAUTE LIVING

### Using Digital Platforms To Grow Your Real Estate Business? Alex Ayub Has The Secrets To Become A Real Estate Social Influencer

“As soon as there was a strong rise in opportunity for these digital platforms, I realized real estate professionals now had the chance to play smarter, not harder. You were either going to adapt or get beaten out.”

- Alex Ayub, Founder







2025



**THE ERA  
OF THE**

**TRUSTED**

**REAL ESTATE PROFESSIONAL**





NATIONAL  
ASSOCIATION OF  
REALTORS®

**BREAKING  
NEWS**

**NOW  
MORE THAN EVER  
CONSUMERS WILL  
SEARCH AND EVALUATE  
THE REAL ESTATE AGENT**



Google

best real estate agent



**YOUR BUSINESS IS  
WHATEVER GOOGLE SAYS IT IS**



# THE PROBLEM

**93%**

of Real Estate Professionals

**are not optimized with their  
Google and Social Media presence**

*(AND YET EVERYONE GOOGLES REALTORS!)*

\*Based on a study of 250,000 Real Estate Agent Digital Profiles



# HOW DO YOU LOOK ON THE 8 SITES?

---

Google

Instagram

LinkedIn

YouTube

facebook

Zillow®

Homes.com®

realtor.com®

## Consequences of Doing Nothing

- + Missed Opportunities
- + No Presence Online
- + No Credibility
- + BUSINESS DEALS LOST







**REAL GRADER**

Average Grade



# 250,000+ Agent Profiles Graded

## Common Costly Mistakes Made by Agents

- Inconsistent social media and lack of branding
- Broken links and outdated information
- Inappropriate or negative content
- Missing profiles or duplicate profiles
- Data not synchronized (Zillow, Realtor, Homes)





# TIME HACKS



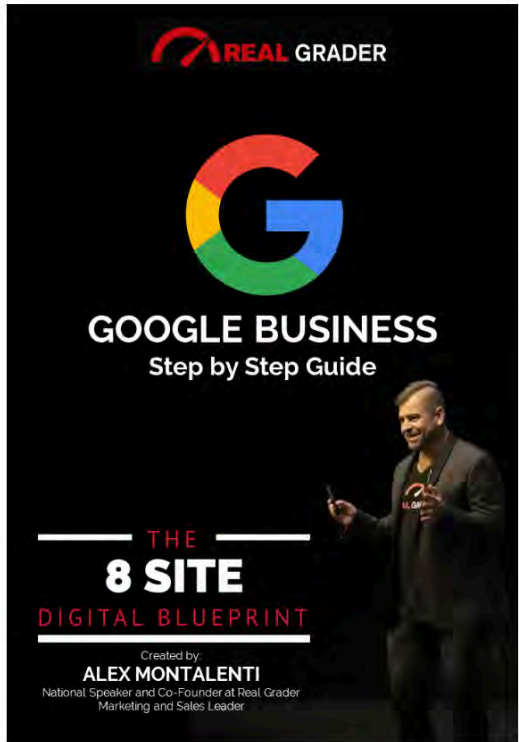
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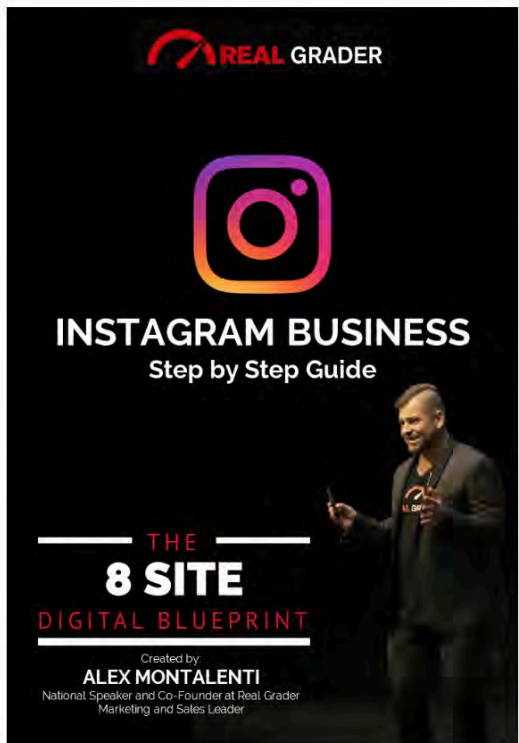
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# INSTACARD®

## Your Digital Business Card

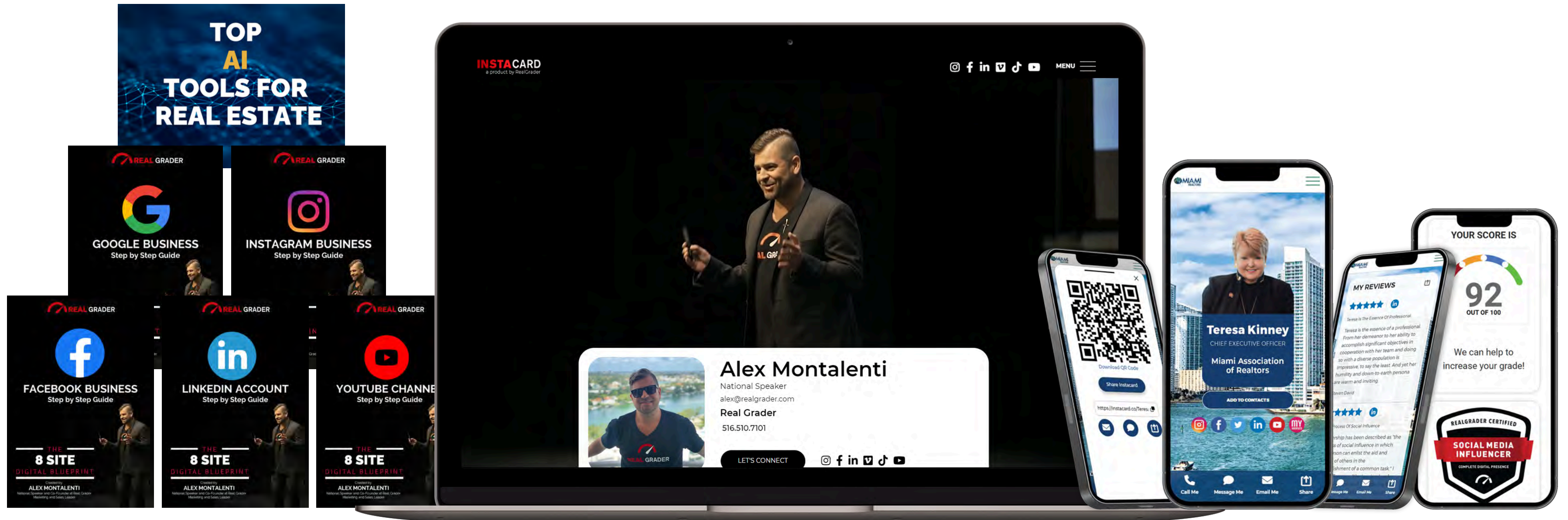
Connect. Share. Influence.

Create Your Instacard





# GET YOUR FREE GIFTS

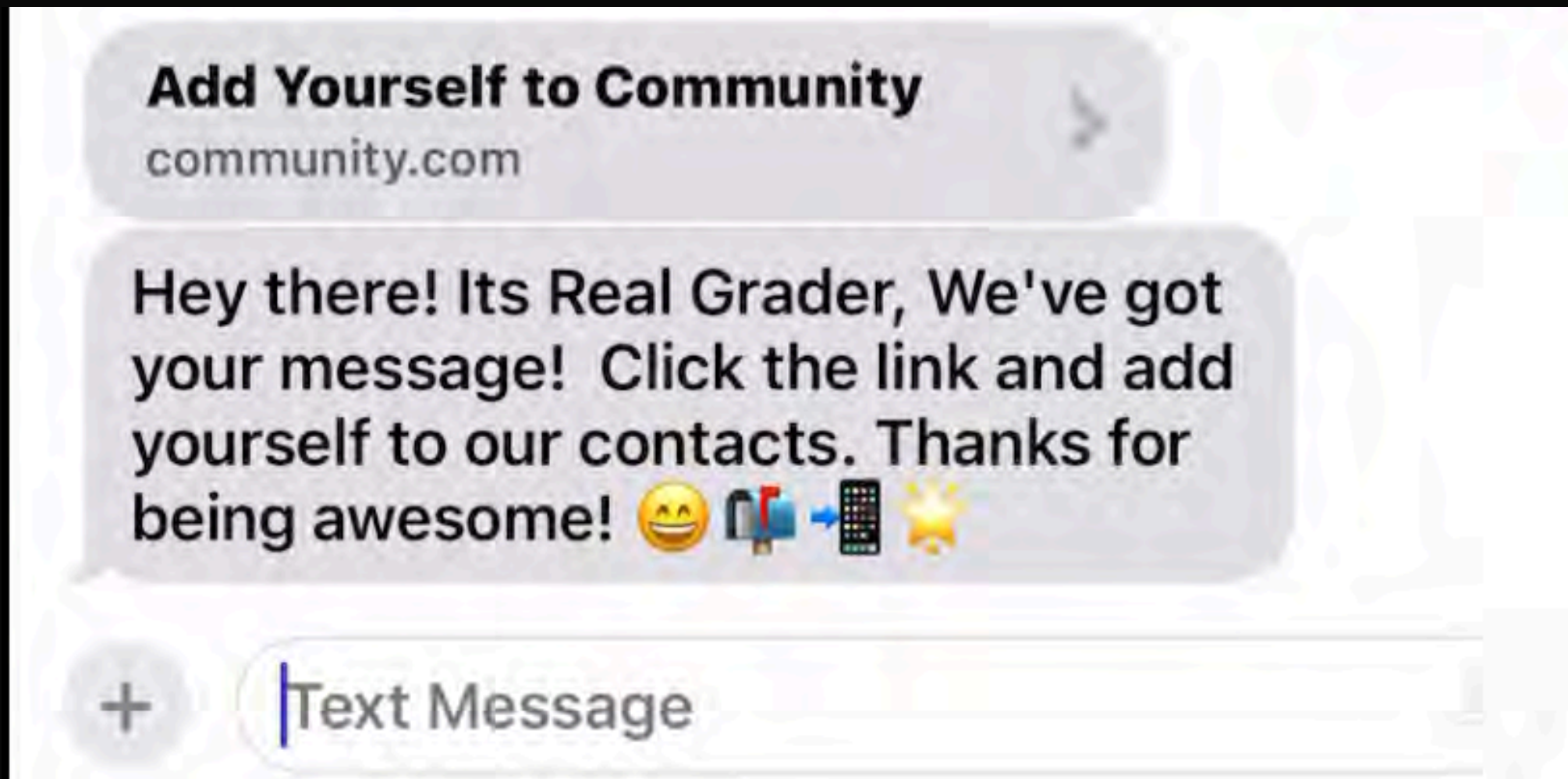


TEXT "FREE" TO 516.400.4161





# TEXT “FREE” TO 516-400-4161



Alex Montalenti

### Add your contact

(...) 5945

First Name

Last Name

Gender Identity

Birthday

|       |     |      |
|-------|-----|------|
| MM    | DD  | YYYY |
| Month | Day | Year |

City

Email

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The background is a dark blue gradient with faint, glowing binary code (0s and 1s) and circuit-like lines. The text is centered and reads:

**DABBLE**

**VS**

**ALLIN**



# DABBLE

# ALL IN





# DABBLE - BEFORE OPTIMIZATION

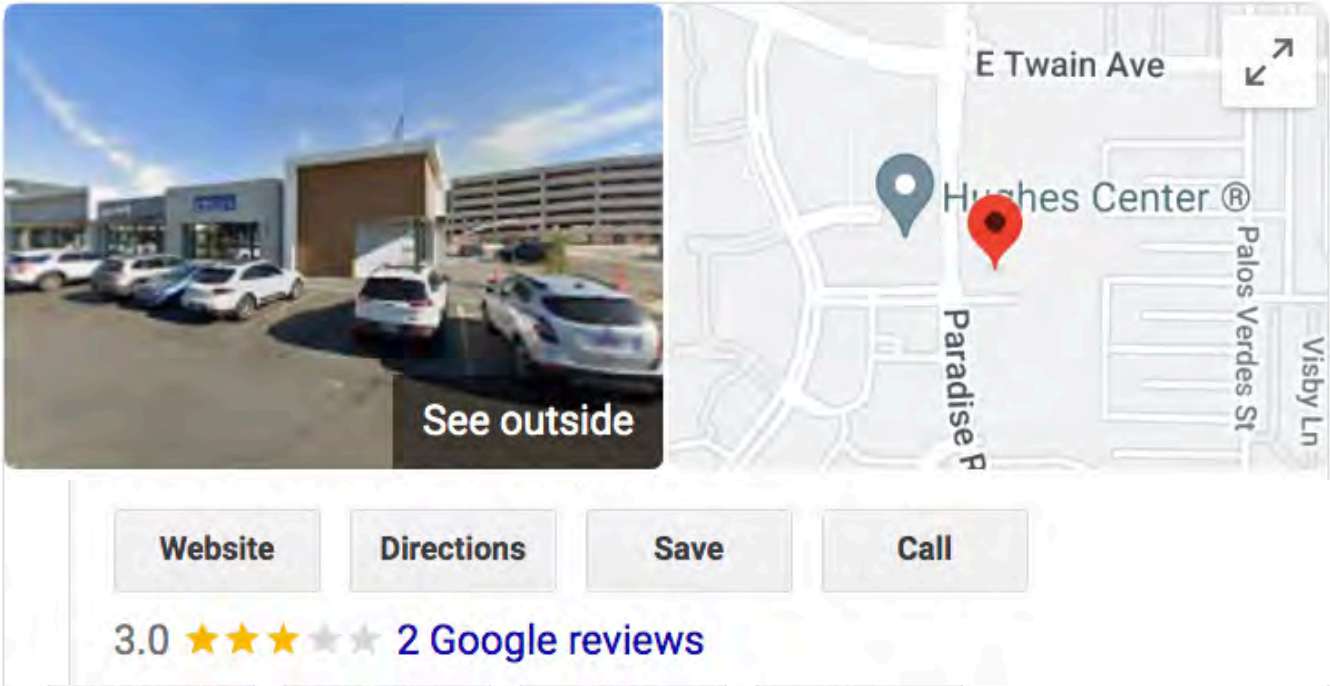
realtor.com®



LinkedIn

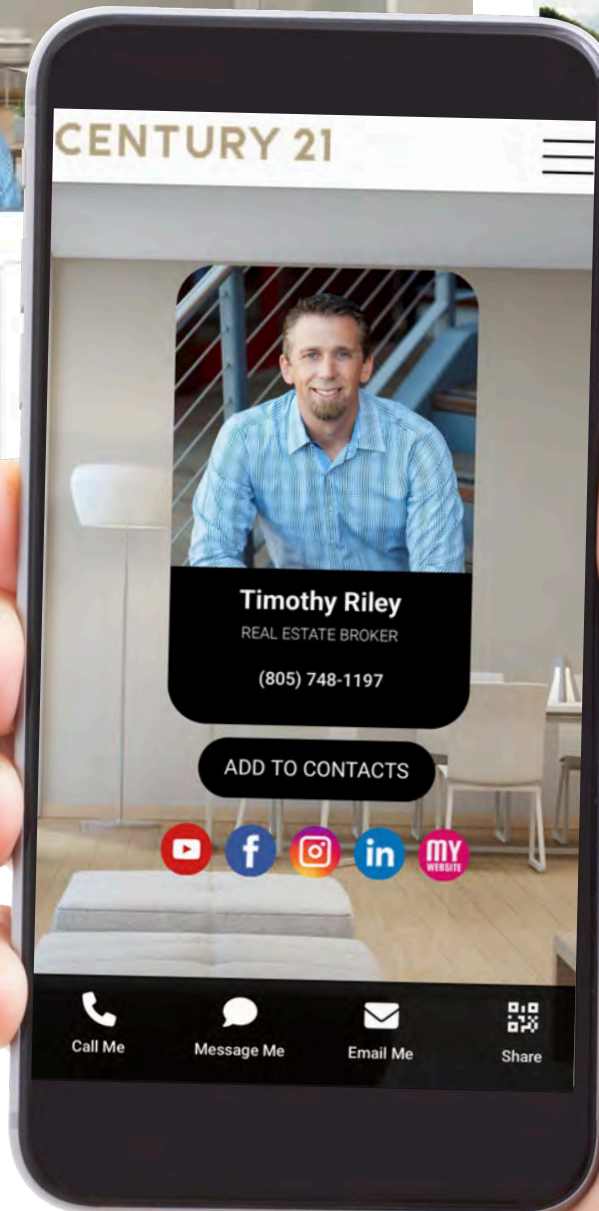
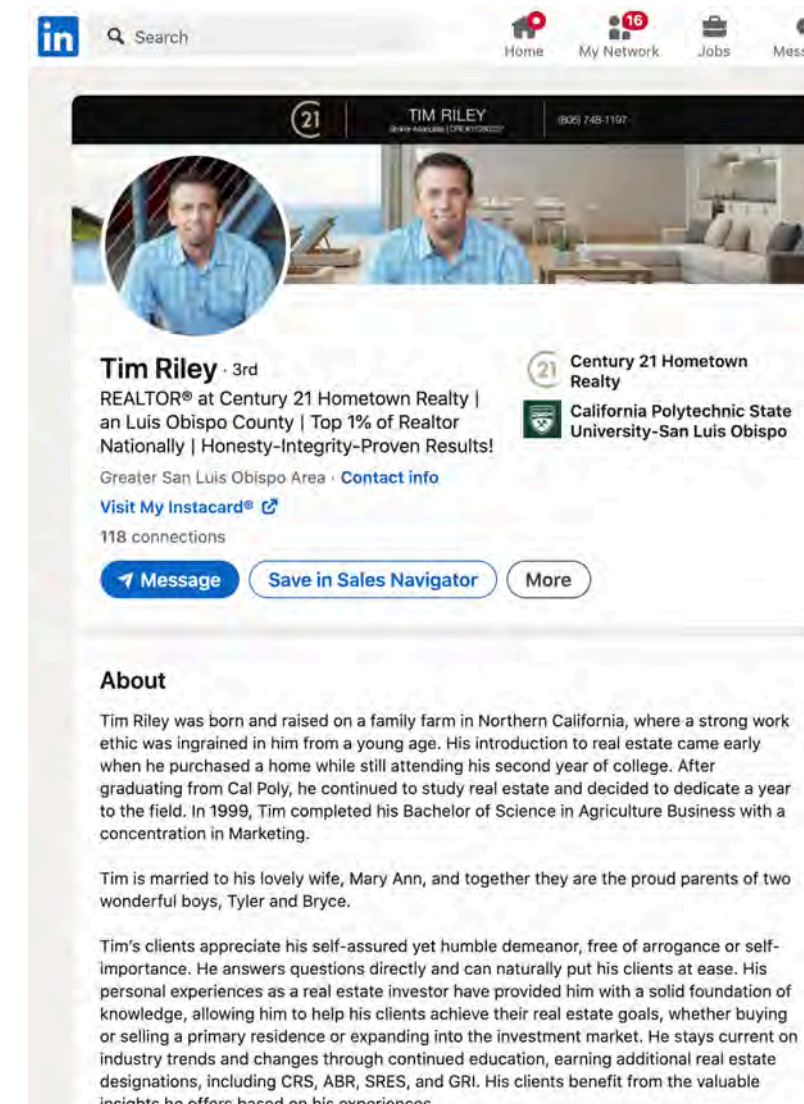
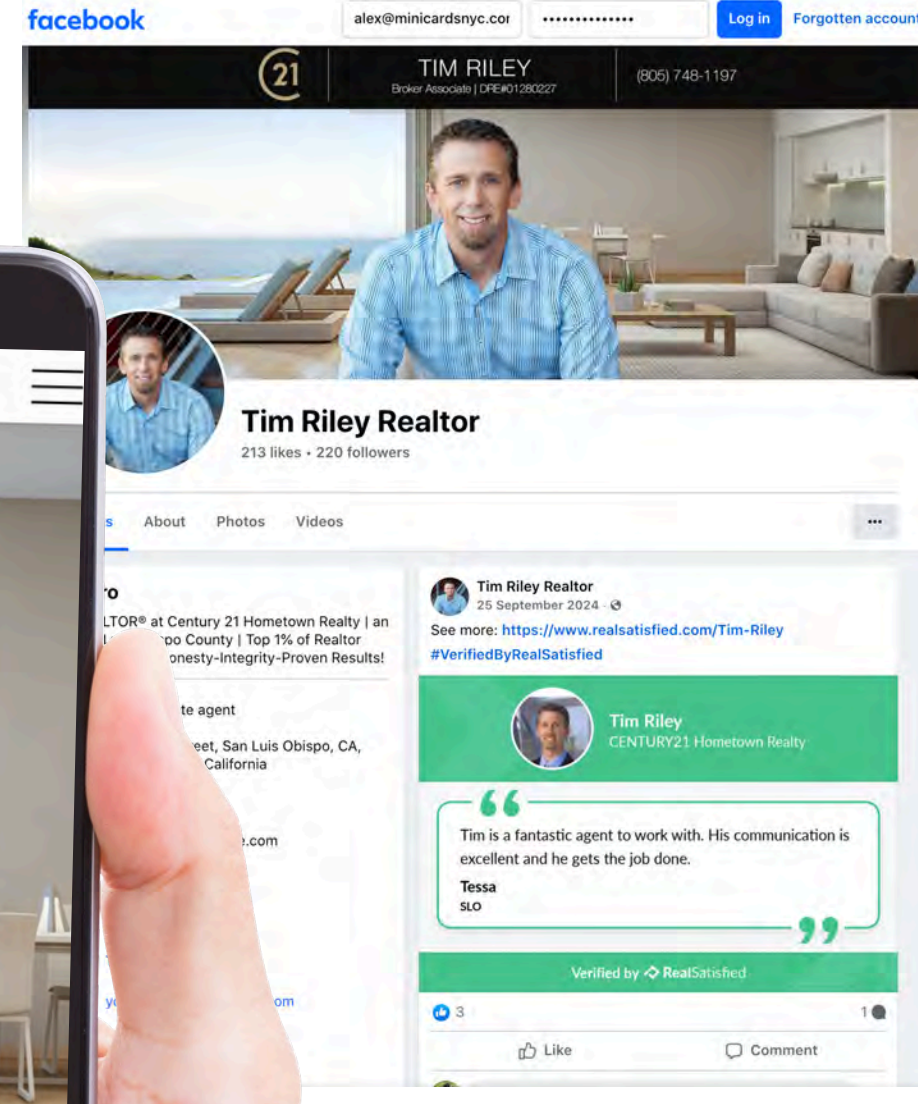
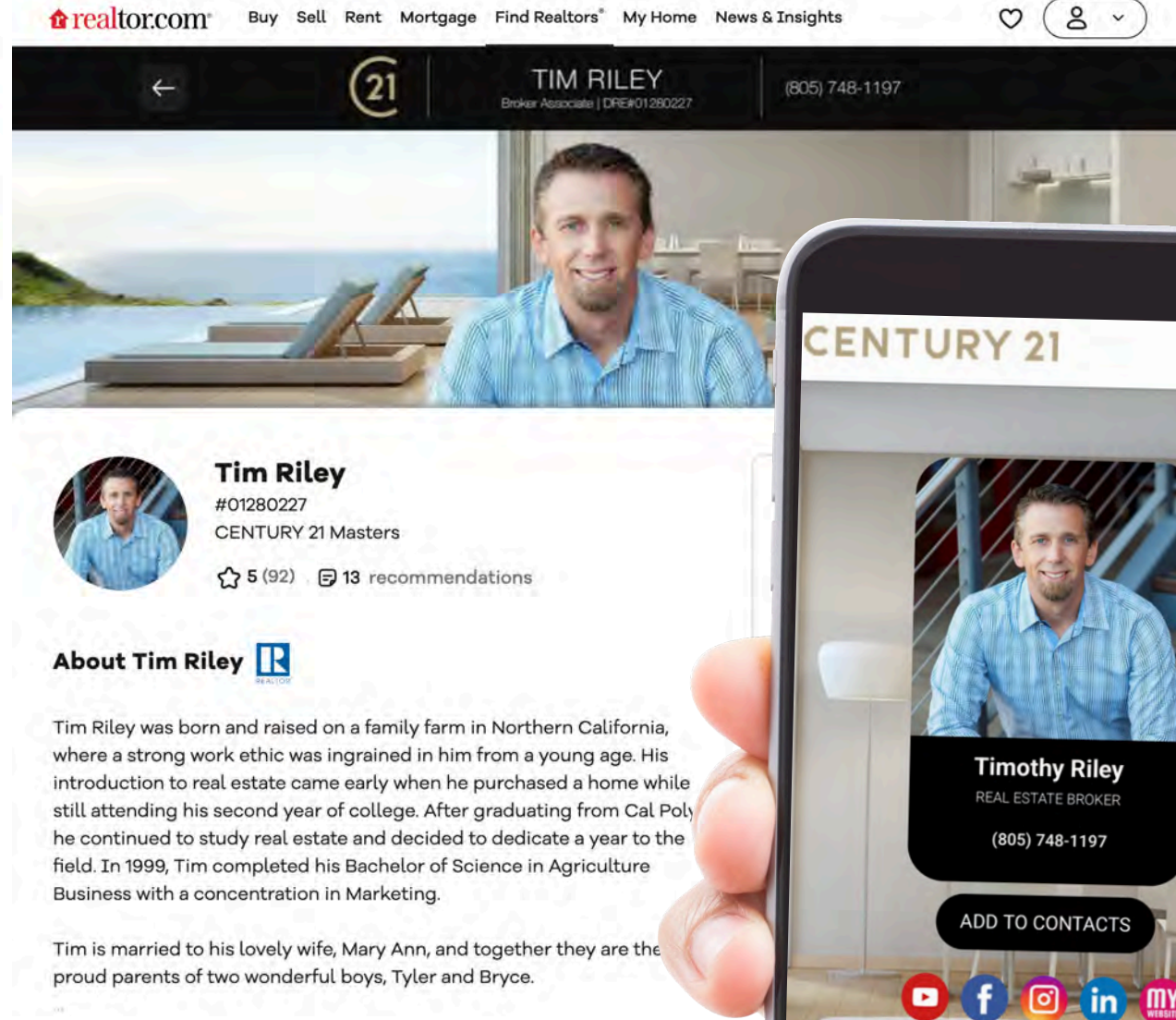
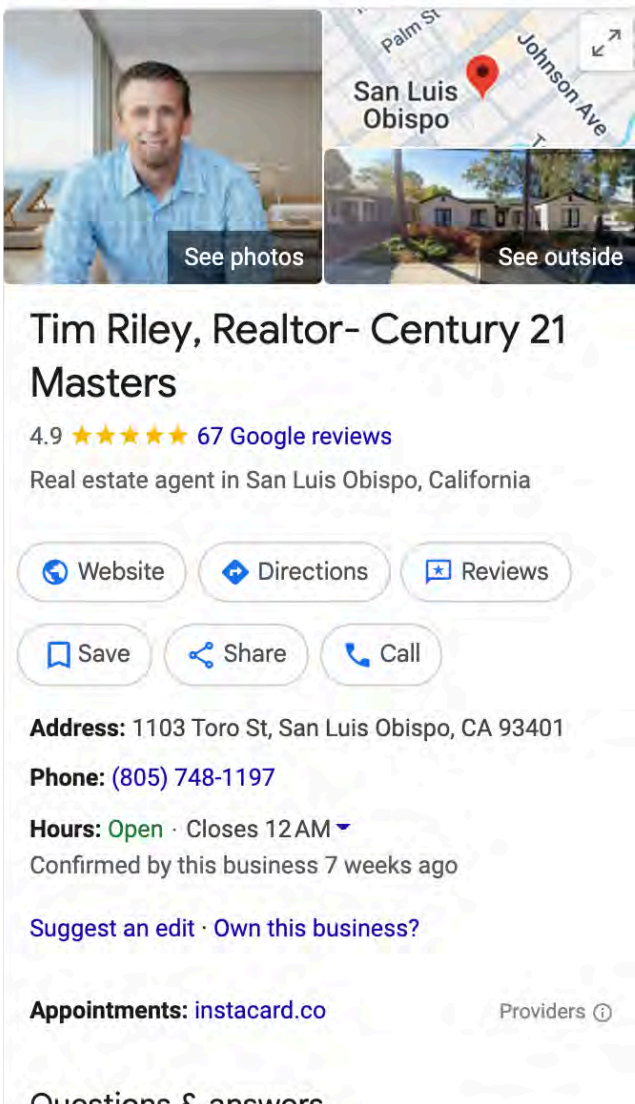


Google





# ALL IN - POST OPTIMIZATION





# SECRETS

Learn to build your digital presence  
Without losing your valuable time trying to be a techie





**Who wants to  
jump in the  
hot seat?**





**WHAT'S YOUR  
BIGGEST  
TAKEAWAY?**







# Get Your COMPLIMENTARY Google Audit



facebook

Linked in

Instagram

realtor.com®

Google

Homes.com®

YouTube

Zillow®

