

OPENING RECEPTION SPONSOR



GOLD SPONSORS



PLATINUM SPONSOR





CONFERENCE

Conference Schedule



TUESDAY | June 11, 2024

- 3:30PM Registration Opens
- 4PM - 6:30PM FLORIDA REALTORS® Town Hall
- 6:30PM Town Hall Reception (*Open to All*)
- 7PM - 9PM Havana Lights Party (*Ticketed Event*) \$99 Food – Drinks – Games – Music – Fun
9 Hole Golf Course – Domino Tournament – Big Jenga – Corn Hole

WEDNESDAY | June 12, 2024

- 8:30AM Registration & Continental Breakfast
- 9AM Welcome | Danny Guerra | District Four Vice President
- 9:10AM Florida REALTORS® Update | Margy Grant, CEO Florida REALTORS®
- 9:40AM - 10:05AM Residential Market: Update South Florida & the Keys | Brad O'Connor
- 10:10AM - 10:40AM Legal Updates & Clarifying Service Animal | Juana Watkins, Esq.
- 10:45AM - 11:30AM The Importance of Strong Leadership | Christine Hansen, 2025 NAR First Vice President
- 11:35AM - Noon Mindset, Mindshare and Marketshare: Dominate in the 2024 | Amir Syed
- Noon - 1:30PM Luncheon | Kevin Sears, NAR President
What is NAR doing to help

Meet Your Florida REALTORS® Leadership

1:35PM - 1:50PM	Buyers Agent Bootcamp: How to eliminate deal killing mistakes, be seen as areal estate expert, and Close buyers for life - 4CE Josh Cadillac	Take Your A.I. Game to an Exponential Next Level Alex Montanelli
1:55PM - 2:10PM		How to Leverage Your Network's Social Media & PR Cindy Summer Perez
2:15PM - 2:30PM		Content to Close: 5 Steps to Monetizing Your Brand Amir Syed
2:35PM - 2:50PM		How to Build a Thriving Agent to Agent Eco System Darnell Aponte
2:55PM - 3:10PM		Mindset & Consistency Edward Guiardinu

3:25PM - 3:40PM	Buyers Agent Bootcamp: How to eliminate deal killing mistakes, be seen as areal estate expert, and Close buyers for life - 4CE Josh Cadillac	Selling New Developments Marcelo Steinmander
3:45PM - 4PM		How to Connect Globally Simo Labritti
4:05PM - 5PM		Legends & Millenials Moderator: Katherine Arteta LEGENDS: Kevin Sears, Daniel Guerra, Venus Proffer MILLENNIALS: Darnell Aponte, Marelo Steinmander, & Cindy Summer Perez

THURSDAY | June 13, 2024

- 8AM - 9:15AM Breakfast & Networking
- 9:15AM - 9:35AM Condo Docs at Your Fingertips: Simplifying the Process
Jim Mooney, Rene Garcia & Holly Merrill
- 9:35AM - 10AM The FUTURE of Google, A.I & Social Media
Alex Montalenti
- 10:05AM - 10:20AM NAR Update
Eric Sain
- 10:20AM - 10:35AM Society Panel
Aida Vega-Mednilla and Dinorah Cardena
- 10:35AM - 11AM 10 Tips on Working with Buyers
Josh Cadillac
- 11:05AM - 11:30AM Mastering the Art of Negotiations
Larry Singh
- 11:35AM - Noon Strategic Insights: Maximizing Market Momentum
Ana Bozovic
- Noon Conference Wrap-up
Daniel Guerra

Speakers are subject to change

