



SOUTHERNMOST
REAL ESTATE CONFERENCE



RESIDENTIAL
REAL ESTATE
COUNCIL

FLORIDA



Aida Vega-Medinilla, CRS
2024 President

If you've pondered pursuing the prestigious CRS Designation, seize the moment!

In collaboration with the Miami Association of Realtors, we, the Residential Real Estate Council of Florida, are delighted to present four exceptional classes, comprising 32 credits (8 hours per class), in our beautiful and vibrant city of Miami.

These classes will be offered in person at the following convenient times and locations, before the end of 2024!

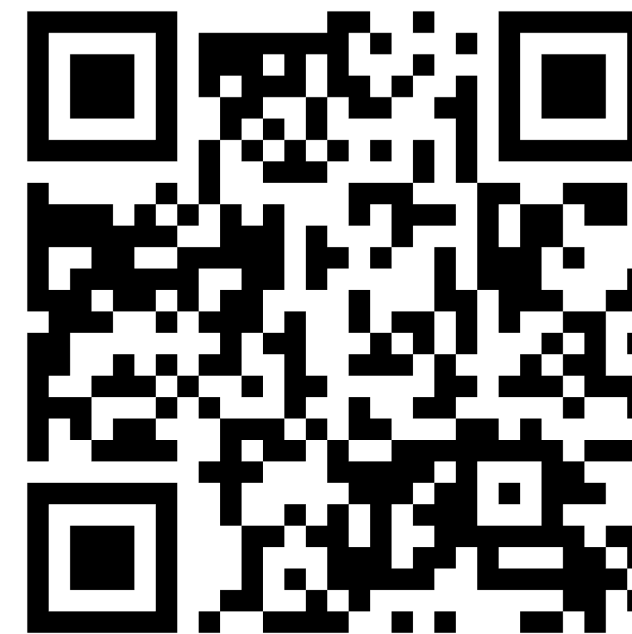
NEXT LEVEL NEGOTIATION TECHNIQUES

Lee Barret

Miami RE Global Headquarters

June 17th from 9:00 am to 5:00 pm

8 Hrs CRS Designation | 8 Hrs CE



THE BUYER'S ADVOCATE

Lee Barrett

Miami RE Global Headquarters

August 12th from 9:00 am to 5:00 pm

8 Hrs CRS Designation



SUCCESSING IN THE LUXURY HOME MARKET

Lee Barret

Miami RE Global Headquarters

September 16th from 9:00 am to 5:00 pm

8 Hrs CRS Designation | 8 Hrs CE

Registration link will be posted soon



7 THINGS SUCCESSFUL AGENT DO DIFFERENTLY

Gonzalo Mejia

Miami RE Global Headquarters

October 16th from 9:00 am to 5:00 pm

Miami RE West Broward

October 17th from 9:00 am to 5:00 pm

8 Hrs CRS Designation | 8 Hrs CE

Registration links will be posted soon





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TODAY, MORE THAN EVER, KNOWLEDGE IS POWER.

There are two convenient paths to earn the CRS Designation:

60/30/30 Program

- 30 hours of RRC education, and
- 60 transactions or \$30 million in volume in the past five years

Pro Program

- 16 hours of RRC education,
- 10+ years as a licensed real estate agent, and
- 150 transactions total, or an average of \$1 million per year with at least 40 transactions



SOUTHERNMOST REAL ESTATE CONFERENCE



DEAR FAMILY

COME WITH US TO

inmoci•nate

BUT BEFORE, JOIN US
FOR AMAZING KICK
OFF ACTIVITIES, IN
MIAMI

SAVE THE DATE
VALENCIA



CRS: Next Level Negotiations

June 17 @ 9:00 am – 5:00 pm

Instructor: Lee Barrett | Cost \$99

Party immediately after

JUNE 17

CRS CLASS AND KICK OFF PARTY



FLORIDA



We'd like to invite you to come with us to attend the largest real estate event in Spain, Inmociónate. An event organized by SIRA and UCI, which since 2010 has been bringing together real estate professionals from all over Spain, and has become a go-to event for agents from America and all around Europe.

But let's not stop there. Plan your trip to start a few days before and join **RRC FLORIDA** for a CRS Designation class and a Kick Off Party hosted by The Miami Association of REALTORS, at their Global Headquarters in Miami, FL.

We have prepared a Hotel/Flight package for you to meet in Miami, and enjoy a couple of days in Paradise before departing to Spain.

Contact us for any inquire you might have

info@flrrc.com

WANT TO
KNOW
MORE?

come visit **Chris**

He will tell you everything about us





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Thank you!



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